

PROPERTY INFORMATION SHEET

Mobile Home RV Parks

Contact Information

Your Last Name: _____ First Name: _____ Phone Number: _____

Alternate Number: _____ Fax Number: _____ E-mail: _____

Seller /Agent Contact Information

Agent/Owner's Last Name: _____ First Name: _____ Phone Number: _____

Alternate Number: _____ Fax Number: _____ E-mail: _____

#Partners: _____ Seller Contract is Decision Maker: Yes No

Property Information

Address: _____ City: _____ State: _____

Country: _____ Zip: _____

Acres: _____ Usable Acreage: _____ #Pads: _____ #Mobile Homes: _____ #Homes Rented: _____

Extra Acres/Pads: _____

Current Zoning: _____ Highway/Road Access: Yes No Road frontage # ft: _____

Water Frontage # acres: _____ Wooded/wetland Acres: _____ Flood zone: Yes No Proximity of Utilities & Sewer: _____

Type of Area: Low Income Medium Income High Income

Environmental Issues/Requirements: _____

Property Listed: No (Yes Time on Market: _____ . How Longed Owned: _____

Motivation: _____

Financials

Asking Price: \$ _____ Market Value (as-is): \$ _____ How & Who Determined: _____

LTV: _____ How Owner Chose Price: _____ Owner Knows Value: Yes No

Current Gross Income: \$ _____ Current Net Income: \$ _____ Current Annual Income: \$ _____

Est Market Rent/sqft: \$ _____ Market Cap Rate %: _____ Going in Cap Rate: _____ % Current Occupancy%: _____

Projected Annual Expenses: \$ _____ Projected Occupancy%: _____ Projected Gross Income: \$ _____

What Utilities does the owner pay? Electric Gas Water Trash Sewer Phone other: _____

Mortgage Balance Monthly Payment Amount in Arrears (If Delinquent)

1st \$ _____ \$ _____ \$ _____

2nd \$ _____ \$ _____ \$ _____

3rd \$ _____ \$ _____ \$ _____

In Foreclosure: No (Yes Sale Date: _____) Bankruptcy Filed: No (Yes Type: _____)

Seller Financing: No (Yes Terms: _____) Master Lease: Yes No Joint Venture (Plats Pads/Develop): Yes No

Improvement/Exit strategies

Raise Rents: _____

Lower/Transfer Expenses: _____

Add Pads. Cost /Time/Value/Income: \$ _____

Plat & Sell Pads. Cost /Time/Value: \$ _____

Sell or Plat/Develop Excess Land [Attach a completed Raw Land Property Information Sheet]

Plat/Develop Occupied Land. [Attach a completed Raw Land Property Information Sheet]

Other: _____

Describe the Real Estate market, economy and other relevant information (Include sources): _____

Additional Comments: _____

RAW LAND

PROPERTY INFORMATION SHEET

Contact Information

Your Last Name: _____ First Name: _____ Phone Number: _____

Alternate Number: _____ Fax Number: _____ E-mail: _____

Seller /Agent Contact Information

Agent/Owner's Last Name: _____ First Name: _____ Phone Number: _____

Alternate Number: _____ Fax Number: _____ E-mail: _____

#Partners: _____ Seller Contract is Decision Maker: Yes No

Property Information

Address: _____ City: _____ State: _____

Country: _____ Zip: _____

Acres: _____ Usable Acreage: _____ Current Zoning: _____ Highway/Road Access: Yes No

Road frontage # ft: _____

Water Frontage # acres: _____ Wooded/wetland Acres: _____ Flood zone: Yes No Proximity of Utilities & Sewer: _____

Type of Area: Low Income Medium Income High Income

Property Listed: No (Yes Time on Market: _____) How Longed Owned: _____

Motivation: _____

Financials

Asking Price: \$ _____ Price per Acre/sqft: \$ _____ How Owner Chose Price: _____

Market Value (As Is -Unimproved):\$ _____ How & Who Determined: _____ LTV: _____

Owner knows Value: Yes No

After Entitled Value: \$ _____ How & Who Determined: _____ LTV: _____

After Developed Value (Horizontal):\$ _____ How & Who Determined: _____ LTV: _____

After Developed Value (Vertical):\$ _____ How & Who Determined: _____ LTV: _____

Mortgage Balance Monthly Payment Amount in Arrears (If Delinquent)

1st \$ _____ \$ _____ \$ _____

2nd \$ _____ \$ _____ \$ _____

3rd \$ _____ \$ _____ \$ _____

In Foreclosure: No (Yes Sale Date: _____) Bankruptcy Filed: No (Yes Type: _____)

Seller Financing: No (Yes Terms: _____) Master Lease: Yes No Joint Venture (Plats Pads/Develop): Yes No

Property Information

Current Zoning/Use: _____ Highest & Best Use: _____ Government Receptive: No Somewhat Very

Entitlement Cost: \$ _____ Time (mo): _____ Construction Cost: \$ _____ Time (mo): _____

Land/Assets that can be sold off immediately: _____ Total Value: \$ _____

Environmental Issues/Requirements: _____

Describe the Real Estate market, economy and other relevant information (include web address, news sources, etc): _____

Describe nearby development projects: New, under developed, planned (check w/planning dept): _____

What size lots/parcels are in most demand? What types of product(s) are in most demand?

Proposed exit strategies for this property:

Additional Comments: _____

Contact Information

BUILDING

Your Last Name: _____ First Name: _____ Phone Number: _____

Alternate Number: _____ Fax Number: _____ E-mail: _____

Seller /Agent Contact Information

Agent/Owner's Last Name: _____ First Name: _____ Phone Number: _____

Alternate Number: _____ Fax Number: _____ E-mail: _____

#Partners: _____ Seller Contract is Decision Maker: Yes No

Property Information

Address: _____ City: _____ State: _____

Country: _____ Zip: _____

Type: Office Retail Apartment Assisted Living Industrial Self Living

Year Built: _____ Total sqft: _____ Leasable sqft: _____ #Spaces: _____ #Stories: _____ Acres: _____

Extra land/Assets: _____ Type of Area: Low Medium High Income Class: A B C

Property Listed: No (Yes Time on Market _____) How Longed Owned: _____

Motivation: _____

Financials

Asking Price: \$ _____ Market Value (as-is): \$ _____ How & Who Determined: _____

LTV: _____ How Owner Chose Price: _____ Owner Knows Value: Yes No

Current Gross Income: \$ _____ Current Net Income: \$ _____ Current Annual Income: \$ _____

Est Market Rent /sqft: \$ _____ Market Cap Rate%: _____ Going on Cap Rate: _____ % Current Occupancy%: _____

Market Occupancy %: _____ Projected Occupancy%: _____ Projected Gross Income: \$ _____

Projected Annual Expenses: \$ _____ Projected NOI: \$ _____ Projected Cap Rate%: _____ Projected value: \$ _____

What Utilities does the owner pay? Electric Gas Water Trash Sewer Phone other: _____

Mortgage Balance

Monthly Payment

Amount in Arrears (If Delinquent)

1st \$ _____ \$ _____ \$ _____

2nd \$ _____ \$ _____ \$ _____

3rd \$ _____ \$ _____ \$ _____

In Foreclosure: No (Yes Sale Date: _____) Bankruptcy Filed: No (Yes Type: _____)

Seller Financing: No (Yes Terms: _____) Master Lease: Yes No Joint Venture (Plats Pads/Develop): Yes No

Improvement/Exit Strategies:

- 1. Fill Vacancies Who/Time: _____ Rehab Required: Yes No Cost: _____
- 2. Raise Rent Time: _____ Rehab Required: Yes No Cost: _____
- 3. Replace Tenants Why/Who/Time: _____ Rehab Required: Yes No Cost: _____
- 4. Reduce Expenses How/Time/Cost: _____ Rehab Required: Yes No Cost: _____
- 5. New Management Who/Why: _____ Rehab Required: Yes No Cost: _____
- 6. Convert to Condos Cost/Time: _____ Rehab Required: Yes No Cost: _____
- 7. Change Use Cost/Time/Type: _____ Rehab Required: Yes No Cost: _____
- 8. Sell Land or Other Price/Time: _____ Rehab Required: Yes No Cost: _____
- 9. Other Cost/Time: _____ Rehab Required: Yes No Cost: _____

Describe the current market condition & economy for this type of property (include source): _____

Additional Comments: _____
